



SUPPLY CHAIN NETWORK SOLUTIONS

HOW TO SUCCESSFULLY IMPLEMENT A TRANSPORTATION MANAGEMENT SOLUTION

This white paper outlines the top five action items a small to medium size trucking company or brokerage can take on to successfully implement a TMS.



Implementations are certainly not the same for all businesses and can sometimes be tricky. Small to medium size trucking companies and brokerages need implementation plans that fit the business.



Have you ever struggled through a TMS implementation? If your answer is yes, you are not alone.

Implementations are certainly not the same for all businesses and can sometimes be tricky. We understand that small to medium size trucking companies and brokerages, like yours, function differently than the industry big dogs and need implementation plans that fit your business. We strongly believe that no matter what your size, your company should receive all of the personalized care and specialized instruction that it deserves.

This white paper outlines the top five action items that small to mid-size businesses can take on to help simplify the implementation process and assure that it is completed successfully. These steps include:

- Pick your implementation team wisely
- Set up your system completely and correctly the first time
- Expect resistance from your employees
- Ask any questions that you have
- Give it some time to sink in

1 PICK YOUR TEAM WISELY

Select a Project Manager for the implementation on your side that is able to follow the project to completion and attend all training sessions. They should know the system from start to finish. Make sure the people in the training sessions are the right people. When covering dispatching, the lead dispatcher should be in the meeting; when covering billing, the person responsible for the billing should attend that session, etc.

2 SET UP CORRECTLY THE FIRST TIME

Set up: do it well and do it right the first time. Some companies feel they can "get back to it" when the phones are ringing and staff is scrambling to take care of business. Having them back track to enter in starting information will not only delay them but frustrate them. Gather your tractor, trailer, driver, carriers, commodities, and rate information. Give them the time to enter in the startup information accurately.

3 EXPECT RESISTANCE

Anything new takes time to learn. The same applies to implementing a new software package. Give your employees a chance to practice with real world examples. For every hour of training, your employees should spend 2 in practice. If the set up was done correctly, the information from existing loads can be entered. You can start building your history while they practice! Win/Win. This will give you a running start.

4 ASK QUESTIONS

Your Prophecy implementation consultants are here to guide your implementation. Make sure if you have questions while practicing, you write them down. Our goal is to help you in your implementation.

5 GIVE IT SOME TIME

After your initial Go Live, give it some time. In around the 2 – 3 month time frame, sign up for additional training. Remember, no one is going to know everything from the start. Giving them time to master the software before they attend advanced training can benefit your company greatly.

ENTER PROPHECY TRANSPORTATION SOLUTIONS

For over 20 years, Prophecy Transportation Solutions has offered Transportation Software that is practical, preferred, and proven to work for any size trucking company or brokerage. Whether truckload or LTL for-hire carrier, broker, or private fleet, Prophecy Transportation Solutions has the trucking software solution designed to make business easier.

Prophecy Transportation Solutions software ensures never having to enter data twice; all critical information flows in real-time, throughout every part of the business. From dispatching to accounting, from maintenance to compliance, from billing to driver pay, and everything else in between; these software solutions solve the critical needs and time-consuming tasks that trucking companies and brokers struggle with every day.

Users benefit from a single integrated solution, where all essential information related to drivers, customers, equipment, revenue, rates, and charges is stored and managed. This software shares critical information with the most popular off-the-shelf accounting solutions such as QuickBooks®, Microsoft Dynamics GP®, Sage 50®, Sage 100® and other popular accounting software packages, making generic accounting systems more transportation-friendly.

Prophecy Transportation Solutions solutions are designed using a building block approach, which means they offer customers the option to purchase software modules that solve a specific need, and then grow the customer's software at their own pace. Prophecy Transportation Solutions software modules are completely integrated so as customers add modules common information is shared throughout the system.

Prophecy Transportation Solutions offers tools designed specifically for the transportation industry including, but not limited to:

- Dispatch
- Driver/Carrier Revenue Settlements
- Document Imaging
- EDI
- Freight Billing
- Internet Shipment Tracking
- Truck & Trailer Tracking
- DOT Compliance
- Fleet Maintenance
- Mileage, Routing & Mapping
- Load Planning
- Fuel Tax Reporting
- Auto "Best Fit" Search
- Fuel Management
- Driver Log Auditing
- Powerful Reporting & Queries
- Load Posting
- Dashboard w/Real-Time KPIs
- LTL/Cross-Docking
- Mobile Communications
- Fuel Card Interfaces

Prophecy Transportation Solutions offers both web-based and stand-alone systems to fit any customer's need. More than 12,500 trucking companies, brokers, and 3PLs have chosen industry-preferred Prophecy Transportation Solutions software to handle growth, increase revenue, and maximize profits.

ABOUT HIGHJUMP

In almost every industry, buyers are becoming more fickle, and more demanding. For logistics executives, effectively meeting buyer needs has become a relentless quest for speed and agility. Traditional supply chain solutions – siloed, complex and hard-to-implement – no longer suffice, as competitors find ways to deliver goods faster and more profitably.

In today's "now" economy, HighJump helps you stay agile, with adaptable, connected solutions that harness the power of your trading partner community. From the warehouse to the storefront, from the desktop to the driver's cab, we can help you achieve new levels of supply chain responsiveness, performance, and profitability.

HighJump's suite of warehouse management, business integration, transportation management, and retail/DSD solutions form a complete, powerful, and adaptable platform that allow you to drive growth, customer satisfaction, and revenue. **HighJump: supply chain accelerated.**

www.highjump.com



THE PROPHECY TEAM IS HERE TO HELP!

If you have any questions regarding Prophecy or how our products can improve your business, our passionate team is here for you.

Call us today at 800.776-6706 or email moreinfo@mile.com



SUPPLY CHAIN NETWORK SOLUTIONS